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Our Personal Message

To All Who Enjoy Good Fruit

FROM

Albert H. Perrigo

West Chester, Pa.

GROWER OF

Berry Plants That Are

Adapted Especially to

South-eastern Pennsylvania

And Vicinity

No apologies for this seemingly small price list. It tells about the varieties we grow and the price of same.

We do not claim to grow any better plants than the other fellow, neither will we admit that anyone can grow any of the varieties we mention one whit better than we can and do. We do claim to grow varieties suited to this section, and we do not offer any variety until we have thoroughly tested it. We have one big advantage over the average nurseryman, in that we have a good market for all the fruit we can grow. We have tested hundreds of varieties and have discarded every one that we do not find profitable in a commercial way.

We tie, number and name all of our
plants in the field, and they are all healed in immediately. The roots are therefore not exposed to sun and wind over five minutes.

We do not claim to be a large grower, and furthermore, never intend to let our business get so large that we cannot give every shipment our personal attention.

Every order is dug, counted, packed and shipped by myself, or under my personal observation. If my business ever gets too large for such personal supervision, shall either curtail, sell out or quit. We want satisfied customers only. Our plants grow.

**STRAWBERRIES**

We head the list with the grand old reliable **Gibson** because it out yields all others we ever tried. Bears over a long season and the last picking is nearly as good as the first. Every berry ripens. It is also a grand shipper. We sell to the actual consumer every berry we grow and never have had one single complaint of the Gibson and many, many compliments. It is a splendid plant maker and extraordinarily hardy. Will stand the winters in this section without protection. Can be grown by anyone. Equally good for expert or amateur. Price, 100, $1; 500, $4.50; 1,000, $8.

**Big Joe.** Here we have another berry that does especially well in this section, in fact, we hear good reports from it everywhere. Beautiful, productive, profitable. Is a strong grower, and makes plenty of plants for a good fruiting bed. It is a good shipper and equally good for fancy and local markets. Price, 100, $1; 500, $4.50; 1,000, $8.

**Premier.** We consider the Premier the money-maker of all early varieties. It has no weak points and does well
on all types of soil, but prefers a good deep loam. Berries are beautiful in appearance, delicious in quality and firm enough to ship. It has no equal, either for home garden, local market or as a shipping berry. Price, 100, $1.25; 500, $5.

**Bushel Basket.** Something entirely new and you make a mistake not to try a few. Just imagine a single plant that will completely fill a bushel basket, and that plant loaded with big, delicious berries. It accommodates itself to hill culture by reason of its habit of forming multiple fruit crowns and grown by this system the plants become enormous in size and the berries sufficiently large to fill any mouth of decent dimensions. The aroma is most enticing—a box of well ripened fruit will perfume a room with delightful and appetizing fragrance. 1 dozen, $1; 5 dozen, $4; 100, $6.

**Progressive.** The most vigorous growing plant of all the fall bearing strawberries and is the only one that will do much of anything this far south. The berries are produced in great abundance and have a flavor equal to the wild strawberries you used to gather or have heard your parents praise. It is also the earliest berry in the spring and bears a very good crop then. Price, 1 dozen, 50¢; 100, $1.50.

**RASPBERRIES**

The **Victory Red Raspberry** is the only one that we know of that will stand the winters in this section. It went through the winter of 1919-20 with every one alive to the tips, when 90 per cent. of all other varieties grown in Chester county were killed to the ground. The berries are extra large, some nearly an inch in diameter. By far the finest tasting raspberry.
Makes a wonderful growth and their heavy root system enables them to go through a hot, dry summer and produce a great crop. It will bring twice the price that the common varieties on the market bring and outyield the average variety two to one. Our stock is limited and we can sell only 100 plants to each customer. Each, 25c; 1 dozen, $2; 4 dozen, $6.50; 100, $10.

**Herbert.** A variety that is well known and a fine grower north of the 41st parallel. Does fairly well in this section. Very similar to Cuthbert, but much hardier and a much heavier yielder. Not equal to Victory, but a variety that can be grown with great profit and pleasure. Have a fine stand of good, healthy plants. 1 dozen, $1; 4 dozen, $3; 100, $4; 1,000, $30.

**Black Raspberries.** We still stick to the old reliable Plum Farmer, and have discarded all others but one, and that one we are still trying out. If it proves as good this year as it did last, we believe we have something worth while. In the meantime we are going to set a good acreage of the Plum Farmer this year. It has done well for us and never have had a complaint from our customers. On the contrary, it has always been highly praised. Our plants never were as good as they are this year and are entirely free from disease. 1 dozen, $1; 4 dozen, $3; 100. $4

**BLACKBERRIES**

Here is where we shine. Our profits one year with another are greater from Blackberries than any other crop we grow. We have four splendid varieties and have berries from July 1st to September 15th. You can do the same and will find it a paying investment, whether for home use or market.
Early Harvest. A well known variety. Ripens about July 1st. Berries medium in size, firm and of mild sweet flavor. Is a fair cropper, but as it comes so early brings a good price. 1 dozen, 75c; 4 dozen, $2; 100, $3.

Blowers. One of the most remarkable new fruits ever introduced. Berries are not hard or seedy, but on the contrary, will actually melt in your mouth like a strawberry. And such bushes. Well, we have rows of them from 8 to 10 feet high. Never have had a failure or missed a crop, even when all others failed. They need plenty of room. Rows should be 8 feet apart and plants 4 feet in the row. We do stand by the Blowers. 1 dozen, $1; 4 dozen, $2; 100, $5.

Joy. This is a variety that brings joy to all who grow it. Superlative quality, iron clad hardiness and great productiveness. Big, strong canes that need no staking and all the canes are loaded with fruit. For a medium season berry it is a good one and it sure does yield big crops. We prefer Blowers, but can recommend Joy. 1 dozen, 75c; 4 dozen, $2; 100, $3; 500, $10.

Star or Wonder. It is indeed a wonder. Imagine picking great clusters of Blackberries from canes that resemble grape vines. That is what you can do if you plant the Star Blackberry. Berries are medium to large and such yields. We average eight to ten quarts to the bush. They have a flavor all their own. As different from other Blackberries as their manner of growth is different from other varieties. We have picked them as late as September 13th. They should be trained on a trellis or arbor, the same as grapes. Only two wires are needed. Set posts about 20 to 25 feet apart. Rows should be seven feet and plants
four feet in the row. 1 dozen, $1; 4
dozen, $3; 100, $4.

ORDER BY PARCEL POST.

C. O. D.

I advise that customers have their
parcel post packages sent C. O. D.
for the amount of the postage. This
not only fixes matters so that you pay
just the actual postage, but it prac-
tically insures your package from loss
in the mails, because your postmaster
cannot collect the postage unless he
delivers the package.

The cost is 10 cents for the C. O. D.
and 3 cents for returning the money to
us. It is a safe thing to do as hun-
dreds of packages are lost from the
mails every year.

If our patrons are short of money
when they send in their orders, they
can send in one-fourth of the total
amount with the order and we will
send plants C. O. D. for the balance
and cost of postage.

IMPORTANT

We all make mistakes. Especially
during the rush of a busy shipping
season. If anything is wrong about
your order write fairly and decently
about it and we will see that it is
adjusted. We do not agree to replace
plants that die unless it can be proven
we are at fault.

DO NOT REFUSE A SHIPMENT,
but take it and DO the very best you
can. Then let us know all about it and
we will do everything in our power
to make things right.

Satisfied customers are the only kind
we want and are the only kind worth
having.